

Unitil Energy Systems, Inc.
PROJECTED RATE YEAR STEP ADJUSTMENT - REVENUE REQUIREMENT
Projected at December 31, 2010

LINE NO	(1) DESCRIPTION	(2) AMOUNT
1	NET UTILITY PLANT	\$ 13,302,676
2	LESS: ACCUMULATED DEFERRED INCOME TAXES	<u>122,581</u>
3	RATE BASE	13,180,096
4	PRE-TAX RATE OF RETURN	<u>12.06%</u>
5	RETURN AND RELATED INCOME TAXES	1,589,520
6	AMORTIZATION OF 2010 WIND STORM COSTS (SYD OVER 10-YRS)	1,050,744
7	ANNUAL BOOK DEPRECIATION @4.06% DEPRECIATION RATE	620,820
8	ANNUAL PROPERTY TAXES @ 1.62% TAX RATE	247,716
8	INCREMENTAL STEP ADJUSTMENT TO REFLECT 2011 PROJECTED PENSION AND PBOP EXPENSE	<u>557,346</u>
10	TOTAL STEP ADJUSTMENT REVENUE REQUIREMENT	<u><u>\$ 4,066,146</u></u>

Unitil Energy Systems, Inc.
STEP ADJUSTMENT FOR 2010 WIND STORM DAMAGE RECOVERY
To reflect ten year SYD rate recovery of deferred storm costs in connection with 2010 Wind Storm
12 Months Ending December 31, 2010

Deferred Costs for 2010 Wind Storm @ 3/31/10	\$ 4,577,281
Total Storm Damage Costs to be recovered	\$ 4,577,281

Revenue Requirement for Step Adjustment	\$ 1,050,744
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Recovery Using Sum of the Year's Digits Methodology

<u>Year</u>	<u>Annual Percentage</u>	<u>Annual Amortization</u>	<u>End of Year Balance</u>	<u>Average Balance</u>	<u>Def. Taxes (@ 40.53%)</u>	<u>Balance to Calculate Return</u>	<u>Return at 8.83%</u>	<u>Total Annual Expense</u>
1	18.18%	\$ 832,233	\$ 3,745,048	\$ 4,161,165	\$ (1,686,520)	\$ 2,474,645	\$ 218,511	\$ 1,050,744
2	16.36%	749,010	2,996,038	3,370,543	(1,366,081)	2,004,462	176,994	926,004
3	14.55%	665,786	2,330,252	2,663,145	(1,079,373)	1,583,773	139,847	805,633
4	12.73%	582,563	1,747,689	2,038,971	(826,395)	1,212,576	107,070	689,633
5	10.91%	499,340	1,248,349	1,498,019	(607,147)	890,872	78,664	578,004
6	9.09%	416,116	832,233	1,040,291	(421,630)	618,661	54,628	470,744
7	7.27%	332,893	499,340	665,786	(269,843)	395,943	34,962	367,855
8	5.45%	249,670	249,670	374,505	(151,787)	222,718	19,666	269,336
9	1	4,077,941	(3,828,271)	(1,789,301)	725,204	(1,064,097)	(93,960)	3,983,981
<u>10</u>	1.82%	83,223	(3,911,495)	(3,869,883)	1,568,464	(2,301,419)	(203,215)	(119,992)
<u>55</u>		\$ 8,488,776					\$ 533,167	\$ 9,021,943

Unitil Energy Systems, Inc.
Incremental Step Adjustment to Reflect 2011 Projected Pension and PBOP Expense

Line No.		PENSION	PBOP	TOTAL
1	2011 Projected Expense	\$ 1,668,337	\$ 802,606	\$ 2,470,943
2	2010 Proforma Expense	<u>1,198,068</u>	<u>715,529</u>	<u>1,913,597</u>
3	Incremental Step Adjustment	<u>\$ 470,269</u>	<u>\$ 87,077</u>	<u>\$ 557,346</u>

Unitil Corporation Retirement Plan

Preliminary FAS 87 Expense by Division for Fiscal Year Ending 12/31/2011

Net Periodic Benefit Cost	UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non- Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non- Union	Granite Union	Total
Service cost	455,036	224,326	320,716	1,832,703	60,823	128,383	85,559	150,096	24,756	17,449	3,299,847
Interest cost	1,318,071	437,018	702,738	1,761,655	13,933	117,820	9,790	128,255	18,310	11,515	4,519,105
Expected return on plan assets	(1,234,197)	(408,636)	(658,982)	(1,669,290)	(13,259)	(108,589)	(9,355)	(122,352)	(17,185)	(10,714)	(4,252,559)
Amortization of transition (asset) obligation	-	-	-	-	-	-	-	-	-	-	-
Amortization of prior service cost	(10,663)	39,641	58,820	8,394	-	69,520	-	80,341	-	7,287	253,340
Amortization of net (gain) loss	1,508,110	478,911	761,018	1,002,065	2,373	19,298	(2,840)	10,360	12,437	767	3,792,499
Net periodic benefit cost	2,036,357	771,260	1,184,310	2,935,527	63,870	226,432	83,154	246,700	38,318	26,304	7,612,232

Assumptions

Discount rate	4.75%
Expected return on plan assets	8.50%
Rate of compensation increase	3.50%
Contributions	
Retirement Plan - 2010	3,604,000
Retirement Plan - 2011	5,706,000

Unitil Corporation Postretirement Medical and Life Insurance Benefits
Preliminary FAS 106 Expense by Division for Fiscal Year Ending 12/31/2011

Unitil Energy Systems, Inc.
Docket No. DE 10-055
Supplemental Schedule MHC-14
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Net Periodic Benefit Cost

	UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non- Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non- Union	Granite Union	Total
Service cost	159,303	159,148	264,741	1,236,037	46,545	147,386	28,296	133,641	-	20,766	2,195,863
Interest cost	432,837	226,189	502,733	705,970	49,508	123,543	46,153	139,132	11,092	12,732	2,249,889
Expected return on plan assets	(163,421)	(38,231)	(40,020)	(500,156)	(8,362)	(24,148)	(8,240)	(21,697)	(1,953)	(12,495)	(818,723)
Amortization of transition (asset) obligation	9,318	2,375	4,783	4,910	-	-	-	-	-	-	21,386
Amortization of prior service cost	488,810	149,701	369,991	101,443	76,497	160,156	103,202	242,001	34,217	25,537	1,751,555
Amortization of net (gain) loss	(23,434)	9,911	15,469	47,166	4,380	13,047	455	5,566	(559)	239	72,260
Net periodic benefit cost	903,413	509,093	1,117,697	1,595,370	168,568	419,984	169,866	498,663	42,797	46,779	5,472,230

Assumptions

Discount rate	4.75%
Expected return on plan assets	8.50%
Rate of compensation increase	3.50%

Medical Trend Rates

2011	7.00%
2012	6.50%
2013	6.00%
2014	5.50%
2015	5.00%
2016	4.50%
2017+	4.00%

Contributions

Postretirement Medical - 2010	3,482,000
Postretirement Medical - 2011	3,482,000

		Fiscal Year Ending 12/31/2009																					
2009		UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non-Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non-Union	Granite Union	Total											
Net Periodic Benefit Cost																							
Service cost	\$	298,853	\$	179,874	\$	250,863	\$	1,214,063	\$	52,967	\$	82,132	\$	74,826	\$	112,818	\$	11,484	\$	13,387	\$	2,282,287	
Interest cost		1,267,928		448,905		711,819		1,596,874		257		116,896		381		136,651		52		12,578		4,284,221	
Expected return on plan assets		(1,305,737)		(481,693)		(733,413)		(1,658,168)		(267)		(119,984)		(373)		(140,868)		(53)		(13,051)		(4,431,586)	
Amortization of prior service cost		(11,323)		48,640		58,820		12,245		-		69,520		-		80,341		-		7,287		263,530	
Amortization of net (gain) loss		799,853		189,052		308,126		453,252		(65)		(95)		(140)		(357)		(20)		(53)		1,597,530	
Curtailement (gain)/loss		(2,356)		16,469		-		17,486		-		-		-		-		-		-		31,599	
Net periodic benefit cost	\$	957,258	\$	410,237	\$	594,215	\$	1,533,755	\$	52,859	\$	148,469	\$	74,674	\$	189,493	\$	11,463	\$	20,128	\$	4,037,571	
													Fiscal Year Ending 12/31/2010										
2010		UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non-Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non-Union	Granite Union	Total											
Net Periodic Benefit Cost																							
Service cost	\$	351,792	\$	187,308	\$	256,754	\$	1,434,554	\$	80,536	\$	108,957	\$	68,655	\$	123,797	\$	13,163	\$	13,645	\$	2,608,471	
Interest cost		1,300,507		452,699		692,506		1,532,782		5,764		110,949		5,943		134,766		1,824		19,531		4,457,438	
Expected return on plan assets		(1,372,585)		(422,592)		(647,833)		(1,536,527)		(5,474)		(193,165)		(5,635)		(126,432)		(971)		(9,835)		(4,181,137)	
Amortization of prior service cost		(10,663)		39,641		59,820		8,394		-		69,520		-		80,341		-		7,287		253,340	
Amortization of net (gain) loss		1,950,416		335,320		512,831		527,704		(959)		(7,634)		(2,840)		(8,036)		(285)		(1,733)		2,405,358	
Curtailement (gain)/loss		-		-		-		-		-		-		-		-		-		-		-	
Net periodic benefit cost	\$	1,479,468	\$	582,376	\$	872,081	\$	2,066,937	\$	59,976	\$	170,547	\$	64,719	\$	254,450	\$	12,921	\$	10,995	\$	3,543,471	
													Fiscal Year Ending 12/31/2011 - Preliminary										
2011 Preliminary		UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non-Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non-Union	Granite Union	Total											
Net Periodic Benefit Cost																							
Service cost	\$	455,056	\$	224,326	\$	320,718	\$	1,832,703	\$	80,823	\$	128,343	\$	85,559	\$	150,056	\$	24,766	\$	17,449	\$	3,299,847	
Interest cost		1,318,071		437,018		752,738		1,761,655		13,533		117,820		9,793		128,255		19,310		11,515		4,318,105	
Expected return on plan assets		(1,234,197)		(408,636)		(658,952)		(1,669,292)		(13,259)		(108,569)		(9,353)		(122,352)		(17,185)		(10,714)		(4,252,559)	
Amortization of prior service cost		(10,663)		39,641		59,820		8,394		-		69,520		-		80,341		-		7,287		253,340	
Amortization of net (gain) loss		1,908,110		478,811		761,018		1,092,065		2,373		19,298		(2,840)		10,360		12,437		767		3,792,495	
Curtailement (gain)/loss		-		-		-		-		-		-		-		-		-		-		-	
Net periodic benefit cost	\$	2,036,367	\$	771,260	\$	1,184,310	\$	2,935,527	\$	63,870	\$	226,432	\$	83,154	\$	246,700	\$	38,918	\$	26,934	\$	7,612,232	

Fiscal Year Ending 12/31/2009											
	UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non-Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non-Union	Granite Union	Total
Net Periodic Benefit Cost											
Service cost	\$ 97,797	\$ 185,921	\$ 216,042	\$ 943,480	\$ 19,744	\$ 430	\$ 39,574	\$ 13,558	\$ -	\$ 43	\$ 1,416,585
Interest cost	508,770	277,693	555,181	782,717	41,381	790	53,066	31,401	17,380	131	2,269,112
Expected return on plan assets	(120,453)	(27,269)	(13,254)	(877,805)	(351)	-	(712)	-	-	-	(439,904)
Amortization of transition (asset) obligation	9,318	2,375	4,783	4,910	-	-	-	-	-	-	21,366
Amortization of prior service cost	519,496	175,252	369,591	232,697	97,322	1,755	126,432	69,078	41,309	293	1,633,622
Amortization of net (gain) loss	-	-	-	-	-	-	-	-	-	-	-
Net periodic benefit cost	\$ 1,015,128	\$ 613,952	\$ 1,132,733	\$ 1,595,069	\$ 158,096	\$ 2,975	\$ 218,982	\$ 114,036	\$ 58,688	\$ 467	\$ 4,801,605

Fiscal Year Ending 12/31/2010											
	UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non-Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non-Union	Granite Union	Total
Net Periodic Benefit Cost											
Service cost	\$ 120,096	\$ 126,251	\$ 208,390	\$ 830,788	\$ 16,517	\$ 114,739	\$ 20,739	\$ 15,298	\$ -	\$ 14,473	\$ 1,466,298
Interest cost	442,624	226,150	512,651	937,015	31,008	78,652	37,809	93,151	12,566	12,531	2,015,717
Expected return on plan assets	(142,171)	(37,450)	6,411	(413,460)	(4,233)	-	(4,224)	531	(4,106)	-	(698,702)
Amortization of transition (asset) obligation	9,318	2,375	4,783	4,910	-	-	-	-	-	-	21,366
Amortization of prior service cost	488,810	149,701	369,591	101,443	76,497	160,156	103,202	69,076	34,217	25,537	1,574,636
Amortization of net (gain) loss	-	-	-	-	-	-	-	-	-	-	-
Net periodic benefit cost	\$ 918,677	\$ 466,667	\$ 1,102,426	\$ 1,160,706	\$ 120,669	\$ 353,547	\$ 157,526	\$ 118,054	\$ 43,687	\$ 52,540	\$ 4,483,329

Fiscal Year Ending 12/31/2011 - Preliminary											
	UES	Fitchburg Non-Union	Fitchburg Union	USC	Portland Non-Union	Portland Union	Portsmouth Non-Union	Portsmouth Union	Granite Non-Union	Granite Union	Total
Net Periodic Benefit Cost											
Service cost	\$ 159,303	\$ 159,148	\$ 264,741	\$ 1,298,037	\$ 46,645	\$ 147,386	\$ 29,296	\$ 130,641	\$ -	\$ 20,766	\$ 2,195,863
Interest cost	432,837	226,169	502,793	795,670	49,608	23,543	46,163	139,132	11,032	12,732	2,249,689
Expected return on plan assets	(163,421)	(38,231)	(40,020)	(580,156)	(8,362)	(24,148)	(8,240)	(21,697)	(1,959)	(12,495)	(818,723)
Amortization of transition (asset) obligation	9,318	2,375	4,783	4,910	-	-	-	-	-	-	21,366
Amortization of prior service cost	488,810	149,701	369,591	101,443	76,497	160,156	103,202	242,001	34,217	25,537	1,751,555
Amortization of net (gain) loss	(23,434)	9,911	15,469	47,166	4,340	13,647	455	5,586	(550)	209	72,260
Net periodic benefit cost	\$ 903,413	\$ 509,093	\$ 1,117,657	\$ 1,595,370	\$ 169,568	\$ 419,884	\$ 169,666	\$ 498,663	\$ 42,787	\$ 48,779	\$ 5,472,230

Pension Discount Rate

The pension discount rate for 2011 is 4.75% based upon the following analysis:

To determine an appropriate pension discount rate for 2011, several factors were considered, including recent high-quality bond yields, yield curve and cash flow analysis, and market information compiled by SEI, Unitil's benefit plan consultant. First, bond yields from three sources were reviewed: Merrill Lynch AA 15+ Corporate yields; Moody's Long-Term AA Corporate Bond yields; and Moody's AA Utility Bond Yield.

	<u>Dec 2009</u>	<u>Aug 2010</u>	<u>Change</u>
Merrill Lynch AA 15+ Corporate Yields ¹	5.89%	5.14%	(.75%)
Moody's Long-Term AA Corporate Yields ²	5.44%	4.72%	(.72%)
Moody's AA Utility Bond Yields ²	5.52%	4.75%	(.77%)
Average			(.75%)

This data on high quality corporate bond yields indicates that current August 2010 yields range from 4.72% to 5.14% with an average decrease of 75 basis points from the prior year end.

SEI recommends that Plan sponsors consider selecting the discount rate using a method that matches plan cash flows to the Citigroup pension yield curve rather than using an index benchmark. Therefore, we have also examined the Citigroup pension yield curve, applied to Unitil's plan obligations. Using this methodology, with yield curve data as of August 2010, an effective average discount rate of 4.84% is derived.

Based on this analysis and review of both long-term bond yields and the Citigroup pension yield curve, the recommended Discount Rate for the 2011 budgeting is 4.75%, a decrease of 100 basis points from the 2010 rate of 5.75%.

¹ Source: <http://www.mlindex.ml.com/GISPublic/bin/MLIndex.asp>, Index Snapshot.

² Source: <http://www.moody.com/cust/default.asp>, Credit Trends.